



Direct Install Examples



Temple Beth-El



- House of Worship & Offices
- HVAC & Controls
 - 5 Packaged HVAC Units, Economizers
 - Programmable T-stats & Occupancy Sensors
- Total Project Cost \$114,052
- Direct Install Incentive \$75,000 (capped)
- Customer Share of Cost \$39,052
- Annual Savings
 - 83,308 kWh, 6,478 Therms
 - \$19,622
- Payback Period - 2 Years



Bob Danzeisen, Inc.

- 15,000 sq.ft. Retail Building
- Lighting & HVAC
 - Incandescents to Screw-in CFLs
 - T-12 Fluorescents to T-8
 - 5 Packaged HVAC Units
- Total Project Cost \$112,964
- Direct Install Incentive \$75,000 (Capped)
- Customer Share of Cost \$37,964
- Annual Savings
 - 141,311 kWh
 - \$28,283
- Payback Period – 1.34 Years





Prudential Stainless & Alloys

- 50,000 sq.ft. Warehouse
- Lighting & HVAC
 - HID to T-5
 - Fluorescents to T-8
 - 4 Packaged HVAC Units, Economizers
- Total Project Cost \$110,580
- Direct Install Incentive \$75,000 (Capped)
- Customer Share of Cost \$33,580
- Annual Savings
 - 140,203 kWh, 5,200 Therms
 - \$33,073
- Payback Period – 1.02 Years





Galloway Township Municipal Building

- 17,000 sq.ft. Office Space
- Lighting & HVAC Retrofit
 - Screw-in CFLs, Exit Signs, T-8s
 - 13 HVAC Units
 - Economizers, Programmable T-stats
 - Faucet Aerators
- Total Project Cost \$152,148
- Direct Install Incentive \$75,000 (Capped)
- Customer Share of Cost \$77,148
- Annual Savings
 - 90,620 kWh, 2,588 Therms
 - \$16,614
- Payback Period – 4.64 Years





Eden Autism Services

- Office Facility
- Lighting & HVAC Retrofit
 - Screw-in CFLs, Occupancy Sensors, T-8s
 - 4 HVAC Units
 - Economizers, Programmable T-stats
 - Faucet Aerators, Pipe Wrap Insulation
- Total Project Cost \$96,741
- Direct Install Incentive \$67,719 (70%)
- Customer Share of Cost \$29,022 (30%)
- Annual Savings
 - 83,681 kWh, 3,079 Therms
 - \$14,124
- Payback Period – 2.05 Years





Avon Foods (Roebbling Town Market)

- 10,000 sq.ft. Grocery
- Lighting, Motors, Refrigeration
 - T-12 to LED Sticks
 - Motor Retrofit
 - Compressor/Freezer Door Control
 - Aluminum Night Covers, Novelty Cooler Shutoff
- Total Project Cost \$38,969
- Direct Install Incentive \$27,278 (70%)
- Customer Share of Cost \$11,691 (30%)
- Annual Savings
 - 66,879 kWh
 - \$8,776
- Payback Period – 1.33 Years

