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AN EXELON COMPANY

August 2022

Dear PECO Small Business Customer,

As the Program Manager for PECO Small Business Solutions, I'd like to tell you about an opportunity to make a meaningful and immediate impact on your bottom line. PECO Small Business Solutions make high-efficiency equipment upgrades simple, convenient and affordable for small business owners like you.

PECO Small Business Solutions participants can expect to receive:

- A complimentary, on-site energy analysis of your business
- Recommendations for energy saving upgrades
- Financial incentives to offset the equipment cost
- Turnkey installation service
- Energy and cost savings

The person delivering this letter is a representative from Tri-State Light & Energy, Inc., an approved PECO Small Business Solutions Provider, and will be able to explain in more detail how the program works and how your business can realize savings quickly.

Should you have any other questions or concerns, please feel free to contact me directly at the email below.

Thank you for your interest in energy efficiency.

Sincerely,

Shannon Christie

Sr. Energy Efficiency Program Manager

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peco.com/SmallBusiness